

Savantis Group achieves Global Partner Quality Program Accreditation

Savantis Group's Delivery Organization Certified by SAP; Achieves Global Partner Quality Program Certification

Quality Drives Customer Satisfaction and Implementation
Success for SAP Partner

Exton PA— August 26, 2013 — Savantis Group today announced it has received accreditation for a global partner quality program by [SAP AG](#) (NYSE: SAP). The certificate was awarded by the SAP Partner Service Delivery organization for Savantis Group's demonstration of clear quality standards and processes and in recognition of quality, risk and project management framework improvements in alignment with quality principles from SAP.

Savantis Group is closely aligned to the key principles of quality that SAP believes to be fundamental to the success of every implementation, designed to deliver high-quality software and support while providing the right processes, tools and services to drive successful projects and delivery.

Businesses today are continually challenged to manage risk in increasingly complex projects. As a certified member of the partner quality program, Savantis Group will be able to help customers avoid escalations, maintain profits, reduce profit dilution and improve successful delivery through the program lifecycle. In addition, the program offers a quality approach for sales processes and delivery methodologies through access to enhanced SAP channel quality templates and processes. With a distinct focus on quality deliverables, the accreditation also helps partners improve the success of bids by providing a sales differentiator from other partners through quality wording and information as well as risk mitigation activities.

“This accreditation is a credit to our team and our commitment to providing customers with a clear view of SAP's ability to influence the success of its program,” said Marcie Cootware, Project Manager- Savantis Group. “By using SAP quality principles, we can help ensure that our customers achieve smooth implementations that meet their requirements. This accreditation reaffirms the work we do to enable effective implementation of business processes using SAP® solutions and to fulfill requirements to the highest standard.”

The annual partner quality plan and quarterly quality reviews form the basis for the global partner quality program by providing a way to monitor joint performance and measure success. Partners are required to submit an annual quality plan to showcase how they will improve quality in their own organization during the year. In addition, the quarterly quality review enables joint risk monitoring via open bilateral communication as well as identifying and preventing issues.

“At SAP, we are continually striving to help customers manage the implementation of integrated software solutions, and encourage our partners to work to the principles of quality adhered to

throughout SAP,” said Olivier de Sousa, Regional Head, SAP Partner Service Delivery North America. “The global Partner Quality Program allows us to work with partners such as Savantis Group to help ensure customers receive the necessary information to make informed decisions about their solution and implementation options, as well as realize the value of their investment early on and to its full potential.”

Savantis Group *is an SAP partner dedicated to helping its Customers derive maximum value and ROI from their investments in SAP solutions. We deliver rapid-time-to-value SAP solutions, enable you to run SAP solutions effectively and support your landscape post go-live through our Deliver – Enable – Support strategy.*

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For more information, press only:

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