

Savantis Group

Enable Solution Brief

Capability Design & Build

Savantis Group is an SAP Solutions Provider focused on ensuring its customers (Fortune 500 and emerging growth companies in North America) derive maximum value and ROI from their SAP investment. Not only do we deliver rapid-to-value SAP solutions, we also enable you to run SAP effectively and we support your landscape post go-live through our Deliver – Enable – Support strategy:

- **Deliver** - providing rapid-to-deploy SAP Solutions for Retail, HANA, Mobility, Global Rental, RFID and Netweaver Identity Management
- **Enable** - maximizing the value of our customers SAP investment through SAP Training and Education, Capability Design & Build and Resourcing services
- **Support** - providing tailored SAP Support, Enhancements, Optimization and Educational services post go-live



SAP Internal Capability Build

Common Problem

Despite best efforts, almost every SAP client fails to develop the autonomous in-house talent needed to support, maintain and enhance their SAP solution within their desired timeframe. This results in either significant consulting cost overruns or in an inability to deliver the business value intended at the outset of the SAP investment.

Savantis Group Approach

By working closely together with clients early in the SAP deployment cycle, we ensure you plan for the future. We help you assess existing skills, develop training plans, improve resource/portfolio/project planning, and recruit junior as well as senior SAP staff by leveraging innovative networking and social media technologies to build a comprehensive and world class SAP support structure. You will gain a strong internal SAP support and project foundation so you'll be ready for an effective handoff from your systems integration partner.



Our goal line is to bring SAP end-user companies to scalable, sustainable SAP independence.

Customer case study - CareFusion

In 2010 CareFusion, a San Diego based \$4B medical device Manufacturer Company, engaged Savantis Group to speed-up the build of their internal SAP capabilities. With several major SAP implementation tracks in-flight concurrently CareFusion was facing a number of crucial challenges: the IT organization had to quickly fill open roles with quality candidates to ensure in-house SAP talent would be in place to achieve effective knowledge transfer from the system integrator; reduce time burden on internal hiring managers who were too busy managing multiple projects; centrally manage procurement of high-quality, local SAP contract resources and effectively manage process reporting.



Savantis Group collaborated closely with CareFusion's senior IT management and HR teams to orchestrate process, define requirements, manage candidate pipeline, perform detailed technical screenings from a pool of quality professionals, coordinate client interviews, integrate feedback loop and negotiate on-boarding and contract starts.

The result: Savantis hired 25 fulltime SAP professionals and on-boarded 10 contractors within 90 days. CareFusion leveraged the following value added results of this project:

- ✓ Saved \$1M on consulting cost creep through timely resource recruitment.
- ✓ Saved 500 internal overhead hours through implementation of a streamlined technical screening process.
- ✓ Avoided overhead cost of 2 FTE's (1,000 hours).
- ✓ Built & deployed an SAP contractor project team and infrastructure at a 50% price-point compared with an external consulting model.
- ✓ Enabled internal team to stir independently after initial launch.



- ✓ Initiated new processes & programs: SAP Graduate Recruitment and Professional on-Boarding.
- ✓ Tailored solutions for their challenging work environment and tight deadlines.
- ✓ Took advantage of a rare commodity in today's competitive industry landscape: Savantis Group's integrity, transparency and innovation.

Looking to kickoff a new SAP implementation or expand on an existing SAP footprint?

To find out how Savantis Group can add value to your SAP investment, email us at staffing@savantisgroup.com or visit www.savantisgroup.com

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